

2014 - 2015 **ANNUAL REPORT**

GIVE. ADVOCATE. VOLUNTEER.

United Way of the Dutchess-Orange Region

www.uwdor.org









WHEN WE LIVE UNITED, WE CREATE A REAL, LASTING CHANGE IN THE BUILDING BLOCKS OF LIFE: THE EDUCATION, INCOME AND HEALTH OF OUR COMMUNITIES, OUR FAMILIES, EVEN THE PERSON NEXT TO US. REAL CHANGE WON'T HAPPEN WITHOUT YOU.

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lane lohnson

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A MESSAGE FROM OUR PRESIDENT & CEO AND CHAIR OF THE BOARD





Dear Friends,

During the past fiscal year of 2014-15, which this Annual Report reflects, your United Way experienced a change of leadership, but not a change in direction. Our mission remains the desire to build a stronger, healthier community by raising funds, developing resources and forging partnerships that make a measurable difference in people's lives.

From July 1, 2014 to June 30, 2015, we positively impacted 101,227 individuals in Dutchess and Orange counties. There were more than 16,000 calls to 2-1-1 connecting those in need with organizations to help them with food, housing, employment, and much more! Almost \$5.8 million in tax refunds was generated for our counties' residents through the volunteers of AARP Foundation Tax Aide and the Hudson Valley CA\$H Coalition. Our partners at the Food Bank of the Hudson Valley helped feed 750,898 people. In addition, we continued to find ways to help our nonprofit partners extend the reach of their programs through your support.

During the fall of 2014, a teacher at GAMS Tech in the Newburgh Enlarged City School District (NECSD) learned about Book Buddies, a Literacy Connections program, during a workplace campaign presentation. She asked us how she could bring it to her school. Through the generosity of our friends at Vanacore, DeBenedictus, DiGovanni & Weddell, the program began at GAMS Tech in spring 2015. Book Buddies is now in its second year and more and more children are reading to learn and the program has a waiting list of schools.

Looking back at what we accomplished in 2014-15 is inspiring and we hope to continue to build these partnerships to do even more in the future – with your help.

For the upcoming year of 2016-17, we will ask you for your support – fiscally through your workplace campaigns and individual gifts, through your volunteer hours, and your support of our events. We hope to see you at our 2016 Campaign for the Common Good Kick-Off Breakfast on September 15th at The Poughkeepsie Grand Hotel.

Thank you again for your continued support of United Way!

Sincerely, Mantane

President & CEO

Steven E. Howell, CPA

Chair of the Board

AS THE AREA'S **PREMIER IMPACT ORGANIZATION**, UNITED WAY OF THE DUTCHESS-ORANGE REGION **SERVES AS A CATALYST** TO INCREASE THE COMMUNITY'S CAPACITY TO IMPROVE THE LIVES OF ITS CITIZENS

We are community builders, leaders, unifiers and champions.

We are connectors, information and resource brokers.

We service those individuals and families who need support in creating better opportunities for themselves and their families.

We serve those who make a commitment to LIVE UNITED and invite them to GIVE, ADVOCATE and VOLUNTEER.

We are effective strategic leaders known for bringing individuals, organizations, and funding sources together to serve as a catalyst for social change, achieving long-term collective impact on a community-wide scale.

We harness the power of collective giving to raise substantial resources for not only our funded partners, but those designated by our community as well.

We care about our neighbors and give you the opportunity to care too.

IT'S OUR MISSION TO BUILD A STRONGER,
HEALTHIER COMMUNITY BY RAISING FUNDS,
DEVELOPING RESOURCES AND FORGING
PARTNERSHIPS THAT MAKE A MEASURABLE
DIFFERENCE IN PEOPLE'S LIVES.

THE **TRUTH** ABOUT OUR COMMUNITY...

In some areas, high school graduation rates are as low as 58%*

15% 15 out of every 100 children in our community live in poverty*

Across our region, more than 1 in 3 children goes to bed hungry. In some areas, that number jumps to 94%**

2 in 3 children cannot read proficiently by Grade 4*

1,891 Last year, more than 1,891 instances of child abuse and neglect were indicated*

1 in 11 children in our region reports bullying in the schools*

^{**}New York State Council on Children & Families Kids' Well-being Indicators Clearinghouse



11%



YOUR DONATION TO THE COMMUNITY FUND HELPED MORE THAN 101,000 OF YOUR FRIENDS. . . NEIGHBORS. . . AND CO-WORKERS ACROSS DUTCHESS AND ORANGE COUNTIES

Photos: October 2014 Make A Difference Day volunteers at Rebuilding Together project April 2015 National Volunteer Week volunteers at Hudson Valley Seed

^{*}Mid-Hudson Valley Community Profiles

WHAT DOES COMMUNITY IMPACT MEAN?

Advancing the common good is less about helping one person at a time and more about changing systems to help all of us. We are all connected and interdependent.

We all win when a child succeeds in school, when families are financially stable, when people are healthy. United Way's goal is to create long-lasting changes by addressing the underlying causes of these problems. Living united means being a part of the change.

By committing to LIVE UNITED, we're changing the lives of people in our community today, tomorrow and into the future by helping them meet day-to-day challenges they confront while supporting themselves and their families, and preventing behaviors and situations down the line.

All of us can help change the trajectory of their lives by building a foundation for success, helping them gain the skills and experiences that will enable them to thrive as members of our community.

We create fundamental and lasting change by fostering collaborations that transform the systems we rely on for a successful community.

It takes everyone in the community working together to create a brighter future. Give. Advocate. Volunteer. LIVE UNITED.



\$1,646,437 WAS
INVESTED IN
PROGRAMS THAT MAKE
OUR COMMUNITY
STRONGER,
THANKS TO YOU.





INCOME



HEALTH



CRISIS INTERVENTION

Reading to Learn...



In June 2015, our nonprofit partner Girls on the Run Hudson Valley's Book Drive brought a U-Haul full of donations for United Way to distribute to children-in-need at our partner nonprofits!







In March 2015, United Way celebrated its first annual Read Across America Day on Dr. Seuss' birthday and mobilized community volunteers to read to hundreds of children at several partner locations in Dutchess & Orange Counties.



In Spring 2015, Literacy Connections' Book Buddies program expanded to Newburgh Enlarged City School District's GAMS Tech, thanks to donor Vanacore, DeBenedictus, DiGovanni & Weddell.

Thank you! Your donations to the Community Fund supported these programs in 2014-15:



FUNDED PARTNERS IN EDUCATION:

Parent/Caregiver Support

Goal: Empower parents and caregivers with the knowledge and tools to be their child's first teacher and enable them to identify and support the achievement of appropriate development milestones.

Development Check-Up Program Astor Services for Children and Families
Parents Learning to Educate our Children Catharine Street Community Center
Parents as Caregivers Grace Smith House
Theraplay: Parent/Child Based Intervention Inspire
Managing Defiant Behavior Mental Health America of Dutchess County, Inc

Nurturing Families Program (NFP) Safe Homes Orange County

A Community Effort of Learning

Goal: Provide opportunities for structured learning outside of the classroom to arm students with the appropriate skills for successful grade-level advancement.

Elementary One-to-One Mentoring Big Brothers Big Sisters of Orange County The Afterschool Project's Early Elementary Education Program

Boys and Girls Club of Newburgh

Book Buddies Literacy Connections of the Hudson Valley Connect, Engage, Prepare Mid- Hudson Children's Museum Early Literacy for English Language Learners

Vassar College Urban Education Initiative



S) FUNDED PARTNERS IN INCOME:

Building Capacity

Goal: Support individuals and families with the education and tools to attain self-sufficiency through improved financial practices.

Financial Literacy for Youth Cornell Cooperative Extension of Dutchess County Follow Through Program Hudson River Housing, Inc.

Increasing Assets

Goal: Increasing annual earnings and workplace advancement of individuals and families in our region.

Tax Preparation Program Hudson Valley CA\$H Coalition

Thank you! Your donations to the Community Fund supported these programs in 2014-15:



FUNDED PARTNERS IN HEALTH:

Development of Healthy Relationships

Goal: Provide individuals with resources and knowledge to identify, intervene and prevent instances of bullying and abuse.

Healthy Teen Relationships Grace Smith House **Youth Education Program Safe Homes Orange County** Mentors in Violence Prevention Family Services, Inc. Primary Prevention Program Mental Health Association in Orange County, Inc. Anti-Bullving Initiative Mediation Center of Dutchess County, Inc. Personal Safety Program Center for the Prevention of Child Abuse

Nutrition & Physical Activity

Goal: Provide individuals and families with information to understand the value of healthy eating habits and gain access to nutritious foods and physical activity.

Beacon Farm to School Collaboration Common Ground Farm Fit for Life The Greater Hudson Valley Family Health Center, Inc. Food Access Collaboration and Education

Cornell Cooperative Extension of Dutchess County

Healthy Life Project North East Community Council, Inc.

City FRESH Poughkeepsie Farm Project Hudson Valley Seed Hudson Valley Seed, Inc. Regional Food Program Food Bank of the Hudson Valley

Reduction of At-Risk Behaviors

Goal: Support adolescents and young adults in building resiliency to prevent substance abuse and other destructive behaviors.

Team Newburgh Catholic Charities of Orange County The Marathon Project

Council on Addiction Prevention & Education of Dutchess County, Inc. Girls on the Run Girls on the Run Hudson Valley Peaceful Solutions-Be a Friend First Girl Scouts Heart of the Hudson

Thank you! Your donations to the Community Fund supported these programs in 2014-15:

FUNDED PARTNERS IN WOMEN'S LEADERSHIP:

Goal: Empower middle school girls with support systems to build protective factors and reduce instances of at-risk behvior.

Person In Need of Supervision (PINS) Girl Scouts Heart of the Hudson Graduate Support Program Nora Cronin Presentation Academy (NCPA)

Goal: Promote Sustained financial stability and independence for women.

Dress for Success **Dutchess County Community Action Agency**Orange County Women's Enrichment Program

The Greater Hudson Valley Family Health Center, Inc.

FUNDED PARTNERS IN CRISIS INTERVENTION:

Goal: Address critical unmet needs of individuals and families in our region.

Astor Early Childhood Programs Astor Services for Children and Families Crisis Intervention/Basic Needs Program

Catholic Charities Community Services of Dutchess County and Catholic Charities Community Services of Orange County

The Child Advocacy Center Center for the Prevention of Child Abuse Relative Caregiver Support Program

Cornell Cooperative Extension Dutchess County

Crisis Intervention/Un-Met Needs Program

Dutchess County Community Action Agency

The Emergency Assistance Program Dutchess Outreach, Inc.

Basic Needs Program Grace Smith House

A Friend's House HONORehg

Domestic Violence Shelter Program Domestic Violence Shelter Program

2-1-1 Information and Referral Service Hudson Valley Region 2-1-1

Housing Navigation Program Hudson River Housing, Inc.

Rape Crisis Program Mental Health Association in Orange County, Inc.

Direct Assistance Program North East Community Council, Inc.

The Diane Finkelstein Fund Jewish Family Service of Orange County

The Financial Assistance Program Safe Homes Orange County

Eliminating Gaps in Care for the Homeless Program

The Greater Hudson Valley Family Health Center

Emergency Rental Assistance

The Salvation Army: Middletown & The Salvation Army: Port Jervis

OUR INITIATIVESOUR WORK DOESN'T STOP WITH FUNDING, WE SUPPORT VOLUNTEERISM, PROMOTE FINANCIAL STABILITY AND PROVIDE BASIC NEEDS.



United Way opens up its doors on quarterly Days of Sharing to nonprofit organizations from Dutchess & Orange Counties. Representatives scour the rooms and shelves of the basement for treasured items for clients and programs, which are donated by Bed Bath & Beyond, Calvin Klein, Izod, Van Heusen, among others.

In Spring 2015, The Center for the Prevention of Child Abuse's representative, Christina, told us: "These curtains are for a little girl who is moving into a new apartment. It's the first time she will have her own room."

ENERGY PENETRATION PROGRAMS



For residents in Orange County, the Fuel Fund is better than a wooly blanket on a snowy night. It's support when they need it most. The Orange County Fuel Fund, a partnership of Orange County Government and United Way, helps those struggling to pay their heating bills, but who do not qualify for the federally funded H.E.A.P. (Home Energy Assistance Program). It provides peace of mind to recipients who now can heat their home, and keep their family warm through the winter.

Each household that qualifies for a heating grant from the Fuel Fund may participate in the Energy Savers Program which includes financial literacy, budgeting, and energy conservation workshops. It helps people help themselves.

GIFT-IN-KIND PROGRAM THROUGH OUR DAYS OF SHARING

VOLUNTEER SUPPORT THROUGH OUR VOLUNTEER PORTAL (volunteer. uwdor.org) AND DAYS OF CARING

HOLIDAY HELPING HAND WITH THE POUGHKEEPSIE JOURNAL

WORKPLACE CAMPAIGNS 2014-15

IT'S THANKS TO THE GENEROUS SUPPORT OF ORGANIZATIONS IN OUR COMMUNITY THAT WE ARE ABLE TO DO MUCH OF THE WORK WE DO. **THANK YOU.**

\$100,000 +

Central Hudson Gas & Electric Corp IBM

\$50,000 - \$99,999

C&S Wholesale Grocers Orange and Rockland Utilities United Parcel Service

\$25,000 - \$49,999

Adams Fairacre Farms Dutchess County Government Enterprise

Hannaford Supermarkets

Hudson Valley Federal Credit Union

Marist College

Orange County Government Center

Vanacore, DeBenedictus, DiGovanni, and Weddell, LLP

\$10,000 - \$24,999

Arlington Central School District Cary Institute of Ecosystem Studies The Culinary Institute of America

Do It Best Corp EFCO Products, Inc Illinois Tool Works

James L. Taylor Manufacturing Company

Kiewit Infrastructure Company

Macvs

Marshall and Sterling, Inc Metal Container Corp

Orange County Trust Company Orange Regional Medical Center Package Pavement Company, Inc

Poughkeepsie Journal Precision Pipeline Solutions

Price Chopper

Rhinebeck Central School District

Target TD Bank

Vassar Brothers Medical Center Wappingers Central School District

\$5,000 - \$9,999

Astor Services for Children & Families

T&TA

Bank of America

Children's Home of Poughkeepsie

Children's Medical Group D'Arcangelo & Co., LLP Frontier Communications **JCPenney**

Newburgh Enlarged City School District

Orange Ulster BOCES Rhinebeck Bank

Stop & Shop SUNY Orange

United Way of the Dutchess-Orange Region

Walden Savings Bank

Up to \$4,999

Abilities First, Inc ADP Payroll Services

American Red Cross Mid-Hudson Valley Chapter

AXA Advisors
Ball Corporation
Bank of Millbrook
Berkshire Bank
Best Buy Corp

Big Brothers Big Sisters of Orange County Blooming Grove Day Care Center, Inc

Bon Secours Health System

BonTon

Bridgeway Federal Credit Union Cardinal Hayes Home for Children

Cardinal Health

Center for the Prevention of Child Abuse

Chase Bank

The Chazen Companies

Chester Union Free School District

Chevron Texaco

Child Care Council of Dutchess and Putnam, Inc

Child Care Council of Orange County

Citizens Bank Con Edison

Corbally, Gartland and Rappleyea, LLP

Crystal Run Village, Inc CSEA Local 1000

CT Male Associates

Dutchess Community College Dutchess County BOCES

Dutchess County Community Action Agency
Dutchess County Local Development Corporation

Dutchess County Regional Chamber of Commerce

Dutchess Day School Dutchess Outreach Dutchess Tourism. Inc

Elant, Inc.

Emery and Webb, Inc

Enlarged City School District of Middletown

Ethan Allen Workforce Solutions

Family Services, Inc

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Hometown Bank of the Hudson Valley

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Hospice of Orange and Sullivan Counties

Hudson Valley Hospice

Hudson Valley Mental Health, Inc

Inspire

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Kal Pac Corp KevBank

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Literacy Connections
Lowes Home Improvement

M&T Bank

Mahopac National Bank

Manpower

Masci and Hale Family Dentistry

McCabe and Mack, LLP

Mental Health America of Dutchess County Mental Health Association of Orange County

Merrill Lynch

Mid-Hudson Library System

Mid-Hudson Valley Federal Credit Union Mid-Hudson Workshop for the Disabled, Inc

Millbrook Central School District Minisink Valley Central School District

Modjeski & Masters Monro Muffler

Morgan Stanley Smith Barney

Nationwide Corp

New Horizons Asset Management New Horizons Resources, Inc New York Life Insurance Northern Dutchess Hospital

Orange County AHRC

Orange County Chamber of Commerce

Orange County Partnership

Passikoff & Scott

Pawling Corporation Paychex, Inc

People's United Bank

Pepsico

Pine Bush Central School District Pine Plains Central School District

The Pines at Poughkeepsie Center

for Nursing & Rehabilitation

Port Jervis City School District Poughkeepsie City School District Poughkeepsie Housing Authority Poughkeepsie Public Library District

PRIME Wealth Management

Raymond James Financial Services Red Hook Central School District

Ricoh Americas Corp

Rite Aid

Riverside Bank

Rose and Kiernan, Inc Safe Homes of Orange County

Sedore & Company

Shop Rite

Silverman Wealth Management

SP Richards Company Star Gas Products, Inc

State Farm

Sterling National Bank TEG Federal Credit Union

Times Herald Record Town of Blooming Grove

Town of Chester Town of Hyde Park

Town of Wallkill Boys and Girls Club, Inc

Town of Warwick Ulster Savings Bank

USAA

Valley Central School District

The Valley Group, Inc Verso Corporation Village of Walden

Walmart

Washingtonville Central School District

WellPoint Wells Fargo Westage Corp

Xerox

YWCA Orange County

Alexis de Tocqueville Society Members \$10,000+

Steven and Susan Howell Steven and Linda Lant Linda S. Sanford

The United Way Alexis de Tocqueville Society was formed in March of 1984 to deepen individual understanding of, commitment to, and support of United Way's work: advancing the common good by creating opportunities for a better life for all. Membership in the Alexis de Tocqueville Society is granted to individuals who contribute at least \$10,000.00 annually to United Way.

Leadership Society

Platinum Leadership Society

\$5,000 - \$9,999

Daniel Z. Aronzon M.D. and Nancy Aronzon Peter Groffman and Katherine Bishop Mr. and Mrs. Thomas Weddell

Gold Leadership Society

\$3,000 - \$4,999

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Tim and Alicia Dean
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Joan Sherman
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1 Anonymous Donor

Silver Leadership Society \$2,000 - \$2,999

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Anthony Morgan

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Douglas Owens

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DONOR LEADERSHIP SOCIETY

THANK YOU to the many donors who support our community. For those who can give more, **Leadership Giving** is a way to be a role model for others. Leadership Society members demonstrate the belief that the health and welfare of residents in your local community are worthy of a significant personal investment. Our Leadership Giving Program was created to promote and recognize these donors. For additional information, contact Rachel Johnson at 845-471-1900 ext 3118.

Dale Riedy

Todd and Janette Ritter Mary Ellen Rogulski Barry and Rita Rothfeld

Adrian Royal John Safran

Peter Yocom

1 Anonymous Donor

Bronze Leadership Society

\$1,000 - \$1,999

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David Wooka

Eben Yager

Vincent Zaccheo

6 Anonymous Donors

500CLUB MEMBERS

The 500 Club honors members of our community who have demonstrated the belief that the health and welfare of our Mid-Hudson Valley Region residents is worth a significant personal investment. The following donors are eligible for membership based on donations made between July 1, 2014 and June 30, 2015.

Donald Adams

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Susan and Mark Adams

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Carrie Albertson

Nadia Allen

Morton and Rita Alterman

Caesar Alvarez

Christopher Arnone

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Christopher Hayes
Christopher Hayes
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Margaret Whalen Mr. Andrew D. White Jennifer and Bryan White

Steven Wilson Henry Wilson-Sowah Mary Witkowski Russell Woodley

Dr. Michael Yen Lillian Yovine

Thomas and Carolyn Zazzarino

Daniel and Yvette Zica 10 Anonymous Donors

*deceased

Please Note: We have made every effort to ensure the accuracy and completeness of the 2014-15 Annual Report. If you notice any errors or omissions, please accept our sincere apologies. Kindly help us correct our records by contacting Emily Darrow at 845-471-1900 ext. 3114, or email edarrow@uwdor.org

Gifts in Memory Of ...

Ms. Ellen Anable

Abe Banner

Al and David Creeden

Alex Christiano

Ms. Eileen Firman

Walter & Joyce Hermann

Ray Kistner

The Kistner Girls

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Ms. Julia Marcus

Mr. Keith William Page

Ms. Lucille P. Pattison

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Gifts from Foundations, Funds and Trusts

Advance Auto

Ann and Abe Effron Donor Advised Fund

of the Community Foundations of the Hudson Valley

The Dyson Foundation

EFS National Board Program

Evelyn & John Morrison Charitable Fund at SUNY Orange

Gannett Foundation

IRM

Jacob and Sarah Nussbaum Fund of the Community Foundations of Dutchess County

KeyBank Foundation

The M&T Charitable Foundation

Orange County Government

T/A Stern Foundation

Warwick Savings Bank

LEGACY PLANNING

If you would like more information on United Way and Planned Giving options, please contact Rachel Johnson, Vice President of Resource Development at 845-471-1900 ext 3118.





United Way's Fall 2014 Kick-Off Breakfast (I) honored community leaders, Dr. John D'Ambrosio and Charles S. North. The Spring 2015 Celebration of Service (r) honored Steven V. Lant with the first Distinguished Leadership Award.

We thank you for your support of these events that benefit the work of United Way.

THANKS TO OUR CORPORATE SPONSORS CAMPAIGN KICK-OFF CELEBRATION OF SERVICE

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SUNY Orange

ASSETS AS OF JUNE 30, 2015

Current Accets

Current Assets	
Cash and cash equivalents	\$2,524,939
Pooled endowment investments	2,189,823
Pledges receivable (net)	817,294
Grants receivable	150,000
Other assets	188,819
Property and equipment, net of depreciation	372,433
	• • •

Total Assets

\$6,243,308

LIABILITIES AS OF JUNE 30, 2015

Current Liabilities

	\$ 208,156
Grants payable and other liabilities	92,270
Donor designations payable	389,409
Deferred Income	1 71,880

Total Liabilities

861,715

Net Assets

Unrestricted net assets	\$4,136,602
Temporarily restricted net assets	961,248
Permanently restricted net assets	283,743

Total Net Assets Total Liabilities and Net Assets \$5,381,593 \$6,243,308

EXPENSES JULY 1, 2014 - JUNE 30, 2015

Program Expenses:	\$2,335,717
Fundraising Expenses:	\$ 477,338
Admin Expenses:	\$ 317,611
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Total Expenses

\$3,130,666



We have a responsibility to you, our donors. and to the entire community, to ensure that the dollars you entrust to us are invested in ways that produce the greatest measurable impact on lives, enabling our region to thrive. Our investment strategy unites a network of more than 33 partner organizations and 50 programs under a set of shared goals. Our funding is tied to the achievement of specific measurements. increasing our likelihood of driving substantial change in our region.

GIVE. ADVOCATE. VOLUNTEER. LIVE UNITED **

A credo. A mission. A goal. A constant reminder that when we, as individuals, think outside ourselves, we have the power to facilitate change.

When we think of others' lives as linked to our own, our compassion grows. When we reach out a hand to one, we influence the condition of all.

We build the strength of our neighborhoods.
We bolster the health of our communities.
And we change the lives of those
who walk by us every day.

More, it is a command.

TO GIVE. TO ADVOCATE. TO VOLUNTEER.

Because united, we stand. United, we move through. Above. And beyond.

United, we can change what we see in our world.



June 2015 Day of Action volunteers at the Newburgh Armory Unity Center

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United Way of the Dutchess-Orange Region