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Community Volunteer

75 Market Street
Poughkeepsie, NY 12601
Tel (845) 471-1900
Fax (845) 471-1933

30 Scott's Corners Drive, Suite 102
Montgomery, NY 12549
Tel (845) 457-4774
Fax (845) 457-4702



LIVE UNITED



GIVE. ADVOCATE. VOLUNTEER.

United Way of the
Dutchess-Orange Region

www.uwdor.org

LIVE UNITED





WHEN WE **LIVE UNITED**, WE CREATE
A REAL, LASTING CHANGE IN THE
BUILDING BLOCKS OF LIFE: THE
EDUCATION, INCOME AND HEALTH
OF OUR COMMUNITIES, OUR FAMILIES,
EVEN THE PERSON NEXT TO US. **REAL
CHANGE WON'T HAPPEN WITHOUT YOU.**

A MESSAGE FROM OUR PRESIDENT & CEO

Dear Friends,

The time for change is now.

I sensed the urgency one year ago when I stepped into my new role.

The unmet basic needs in Dutchess and Orange Counties are alarming. The statistics are overwhelming.

The good news: many of you agree and have stepped up to the plate.

12 months later, I am so proud of how far we have come as a community!

For many years, United Way funded the core mission of nonprofits and celebrated the individual work that each achieved. However, as community needs grew and resources decreased, it became critical that we work together to share and design best practices and align goals and strategies to achieve the most impact with the resources available.

Instead of relying on an individualistic approach to solving regional problems, United Way has moved forward with a new collective impact process of identifying community needs, investing resources and evaluating impact.

We listened to you. We learned from you.

Together, we then created this aspiration: "We believe that every child will succeed in school and life. Together we hold each other responsible and accountable for our children's greatness."

Make no mistake: the transformation has already begun. With your help, we will set out to achieve those goals set forth by the community.

Beyond dollars, we want you to get invested with time, talent, experience and knowledge.

We want you to lend a voice to what matters to you.

Mindsets are changing.

A Regional Community Board Impact Committee was developed to oversee Community Fund Investment. We created shared learning opportunities among nonprofits. Community Impact Councils were devised. We discussed the state of education with parents, donors, educators, non-profits, local and state governments.

We hope you will join us in the next phase of the Blueprint for Change. The time for change is now!

Yours in community,

Donald N. Hammond
President & CEO

UNITED WAY STAFF

Dr. Donald N. Hammond
President & CEO

April Gozza
Director of Resource Development

Diane Hart
Director of Community Impact

Carolyn K. Zazzarino, C.P.A.
Director of Finance

Pat Fayo
Director of Energy Initiatives

Kimberly Kochem
Community Impact Associate

Eilizabeth Manning
Campaign Director

Sue Manning
Comptroller

Megan McKann
Marketing & Communications Manager

Sandy Migliori
Resource Development Associate

Jennifer Pawenski
Executive Assistant

Sarah Schick
Marketing & Events Specialist

Malinda Slayton
Donor Stewardship & Database Specialist

Jamie Stormes
Energy Initiatives Administrative Assistant

Brad Weaver
Campaign Manager



AS THE AREA'S **PREMIER IMPACT ORGANIZATION**,
UNITED WAY OF THE DUTCHESS-ORANGE REGION
SERVES AS A CATALYST TO INCREASE THE COMMUNITY'S
CAPACITY TO IMPROVE THE LIVES OF ITS CITIZENS.

WHAT DOES THAT MEAN?

We are community builders, leaders, unifiers and champions.

We are connectors, information and resource brokers.

We service those individuals and families who need support in creating better opportunities for themselves and their families.

We serve those who make a commitment to LIVE UNTIED and invite them to GIVE, ADVOCATE and VOLUNTEER.

We are an effective strategic leader known for bringing individuals, organizations, and funding sources together to serve as a catalyst for social change, achieving long-term collective impact on a community-wide scale.

We harness the power of collective giving to raise substantial resources for not only our funded partners, but those designated by our community as well.

We care about our neighbors and give you the opportunity to care too.

IT'S OUR MISSION TO **BUILD A STRONGER, HEALTHIER COMMUNITY** BY RAISING FUNDS, DEVELOPING RESOURCES AND FORGING PARTNERSHIPS THAT MAKE A **MEASURABLE DIFFERENCE** IN PEOPLE'S LIVES.

THE TRUTH ABOUT OUR COMMUNITY...

30%

In some areas, as many as 30% of High School students will drop out before graduation

15%

15 out of every 100 children in our community live in poverty

27%

Nearly 1 in 4 children goes to bed hungry

33%

1 in 3 children start school unprepared

2,200

Last year, more than 2,200 instances of child abuse and neglect were reported

16%

1 in 6 children have a developmental or behavioral problem



YOUR DONATION TO THE COMMUNITY FUND HELPED MORE THAN 50,000 OF YOUR FRIENDS... NEIGHBORS... AND CO-WORKERS ACROSS DUTCHESS AND ORANGE COUNTIES LAST YEAR.

WHAT DOES COMMUNITY IMPACT MEAN?

Advancing the common good is less about helping one person at a time and more about changing systems to help all of us. We are all connected and interdependent.

We all win when a child succeeds in school, when families are financially stable, when people are healthy. United Way's goal is to create long-lasting changes by addressing the underlying causes of these problems. Living united means being a part of the change.

By committing to LIVE UNITED, we're changing the lives of people in our community today, tomorrow and into the future...

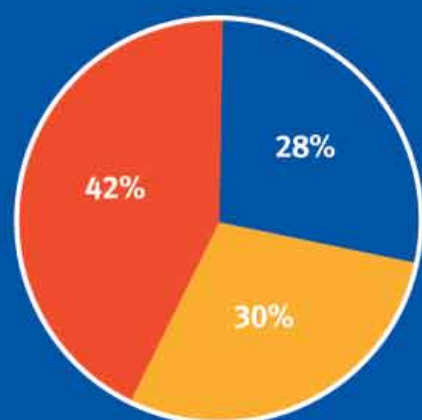
Helping them meet day-to-day challenges

they confront while supporting themselves and their families, and preventing behaviors and situations down the line.

Changing the trajectory of their lives by building a foundation for success, helping them gain the skills and experiences that will enable them to thrive as members of our community.

Creating fundamental and lasting change by fostering collaborations that transform the systems we rely on for a successful community.

It takes everyone in the community working together to create a brighter future. Give. Advocate. Volunteer. LIVE UNITED.



**MORE THAN \$2,048,000 WAS
INVESTED IN PROGRAMS THAT
MAKE OUR COMMUNITY STRONGER,
THANKS TO YOU.**

 INCOME

 HEALTH



FUNDED PARTNERS IN EDUCATION:

Book Buddies
Community Profiles Web Site
Development Check Up
Extended Day Program
Information & Referral Service
Literacy Support
One to One Mentoring
The Afterschool Project
Youth Services

Literacy Connections
Center for Government Research
Astor Services for Children & Families
Nora Cronin Presentation Academy
Hudson Valley Region 2-1-1
Literacy Orange
Big Brothers Big Sisters of Orange County, Inc.
Newburgh Performing Arts Academy, Inc.
Salvation Army, Newburgh Corps



FUNDED PARTNERS IN INCOME:

Bridging the Gap to Basic Needs

Childcare Scholarships
Crisis Intervention

Dress for Success
Earned Income Tax Credit
and Tax Preparation for
Low-Income Residents

FLEAT (adults) Financial Literacy
FLY (youth) Financial Literacy
Save Yourself
Women's Work

Astor Services for Children & Families, Catholic
Charities, Dutchess County Community Action
Partnership, Dutchess Outreach, Grace Smith House
Child Care Council of Orange County, Inc.
Salvation Army, Newburgh Corps
Salvation Army, Port Jervis Corps
Dutchess County Community Action Partnership
CA\$H Coalition
Dutchess County Community Action Partnership
Hudson Valley Region 2-1-1
North East Community Center
Cornell Cooperative Extension, Dutchess County
Cornell Cooperative Extension, Dutchess County
Safe Homes of Orange County
YWCA Orange County



FUNDED PARTNERS IN HEALTH:

A Friend's House
Adaptive Sports
Care for the Uninsured
Child Advocacy Center
City Seeds
Emergency Response
Farm Visits
Friendly Visitor Program
Great Futures Start Here
Invisible Children's Project
Life Skills for Teens
Middletown Addictions Crisis Center
New Shoe Donation Program
Orange County Rape Crisis Intervention
Pathways to Health
Prescription Drug Discount Cards
Rehabilitative Outpatient Services
School-Based Programming
Domestic Violence Shelter

Support for local Food Programs
Text 4 Teens
Volunteerism

HONORehg
You Are Beautiful People
Hospice of Orange & Sullivan Counties, Inc.
Center for the Prevention of Child Abuse
Poughkeepsie Farm Project
American Red Cross, Dutchess County Chapter
Poughkeepsie Farm Project
Jewish Family Services of Orange County
Wallkill Boys & Girls Club, Inc.
Mental Health Association in Orange County, Inc.
Warwick Valley Community Center
HONORehg
The Susie Reizod Foundation
Mental Health Association in Orange County, Inc.
Girl Scouts Heart of the Hudson
FamilyWize
Inspire
Center for the Prevention of Child Abuse
Grace Smith House
House of Faith
Food Bank of the Hudson Valley
Mental Health Association in Orange County, Inc.
Hands On! The Hudson Valley

OUR INITIATIVES

OUR WORK DOESN'T STOP WITH FUNDING, WE SUPPORT VOLUNTEERISM, PROMOTE FINANCIAL STABILITY AND PROVIDE BASIC NEEDS.



Young Leaders United members support the work of United Way and foster a spirit of community involvement among the next generation of leaders. It is their goal to inspire advocacy, philanthropy and volunteerism in Dutchess and Orange Counties.

This unique and dynamic group of 21-40 year-olds offers its members many ways to become involved in making a difference in people's lives in Dutchess

and Orange Counties. Members work closely with United Way staff and board members to identify volunteer and fundraising opportunities that resonate with their interests.

Young Leaders members are committed, compassionate and generous individuals who are dedicated to making a positive impact throughout our community. Examples of their work this year include food and gift drives, summer reading support, and helping at United Way events.

uwdor.org/ylu



The **Women's Leadership Fund** is a vitally important initiative that promotes the independence, growth, and self-determination of women and girls. The Women's Leadership Fund supports projects that generate positive opportunities and help women and girls obtain financial self-reliance.

It mobilizes the caring power of women in our communities who, as philanthropic leaders and advocates, positively impact the lives of women and girls.

Each year, the Women's Leadership Fund awards grants to support programs that support women and girls as they strive to reach their full potential. This year they hosted **Power of the Purse**, an annual event raising thousands of dollars to support their grants.

uwdor.org/wlf

ENERGY PENETRATION PROGRAMS

For residents in Orange County, the Fuel Fund is better than a wooly blanket on a snowy night, it's support when they need it most.

The Orange County Fuel Fund helps those struggling to pay their heating bills but do not qualify for the federally funded H.E.A.P. (Home Energy Assistance Program).

Michael and Christina Gabriele found themselves falling through this gap about three years ago. They applied for H.E.A.P. and didn't qualify by a margin of \$20.00. So they applied to the Fuel Fund and were relieved to be qualified.

The Gabrieles, with three little daughters, struggle to make ends meet. Bills for the phone, basic cable, trash collection, electricity, taxes, and insurance pretty much wipes out each paycheck. This program allows them to have heating fuel for their home.

It also provides peace of mind knowing they can heat their home, and keep their family warm through the winter.

Each household that qualifies for a heating grant from the Fuel Fund participates in the Energy Savers Program which includes financial literacy, budgeting, and energy conservation workshops.

Participating in Energy Savers helped the Gabrieles learn to budget their expenses and income and conserve energy. It helps people help themselves.

You never know when you will need help. Christina formerly contributed to United Way when she worked for a corporation and never thought she'd be on the receiving end of a service. She is glad she contributed then, and is thankful for the support today.



OTHER INITIATIVES INCLUDE...

Gift-in-Kind Program
Holiday Helping Hand
Long-Term Recovery
Volunteer Support

ALEXIS DE TOCQUEVILLE
SOCIETY MEMBERS



La Société Nationale
\$100,00-\$249,999

John & Nancy O’Shea



Ordere d’ Égalité
\$50,00-\$74,999

The Dyson Foundation



Ordere de Liberté
\$25,00-\$49,999

Ms. Joan Sherman



Membres de la Société
\$10,000-\$24,999

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Mr. & Mrs. David E. Petrovits

Platinum Leadership Circle
\$5,000-\$9,999

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Mr. and Mrs. Richard Mitchell
Mr. and Mrs. Ron and June Pierson
Ms. Linda S. Sanford
Mr. Jon Selander

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\$3,000-\$4,999

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Mr. John J. Borchert
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Mr. Christopher Capone
Tim and Alicia Dean
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Mr. Frank S. Maranto
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Dave and Beth Solano
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Mark and Julie Woyner

Silver Leadership Circle
\$2,000-\$2,999

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Jeffrey and Bernice Brody
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\$1,000-\$1,999

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Mr. John Flanagan
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Dr. Howard Friedman
Mr. and Mrs. Paul Ganci
Mr. and Mrs. Shawn George
Ms. April Gozza
Mr. and Mrs. Daniel Grady
Mr. Michael H. Graham
Mark and Nancy Griffin
Mr. Paul E. Haering
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Mr. and Mrs. William Hankins
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Mr. David Hathaway
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Dr. and Mrs. Robert and Grace Mckee
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Mr. Walter H. Merrill
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Ms. Mary E. Miraldi
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Ms. Ann Marie Moore
Ms. Theresa Mort
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Mr. Regis Objiski
John and Barbara Ostrander
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Mr. and Mrs. Charles Traver
Mr. Michael and Turturro
Mr. Michael Ungar
Mr. Russell Urban-Mead
Mr. and Mrs. Jason VanDodick
Mr. Larry VanWagner
Mr. Scott Walleck
Mr. Raymond Watroba Jr.
The Drs. William and Ann Weeks
Ms. Victoria S. Wheeler
Dr. Laval S. Wilson

DONOR
LEADERSHIP
CIRCLES

THANK YOU to the many donors who support our community. For those who can give more, **Leadership Giving** is a way to be a role model for others. Leadership Circle members demonstrate the belief that the health and welfare of residents in your local community are worthy of a significant personal investment. Our Leadership Giving Program was created to promote and recognize those donors.

CORPORATE PARTNERS

IT'S THANKS TO THE GENEROUS SUPPORT OF ORGANIZATIONS IN OUR COMMUNITY THAT WE ARE ABLE TO DO MUCH OF THE WORK WE DO. **THANK YOU.**

Abilities First
Adams Fairacre Farms *
ADP *
Agilent Employee Giving Campaign
Allstate Insurance Company
American Express
American Red Cross
Anderson Corp. *
Apparen *
Arlington Central School District
Astor Services for Children and Families
A.T. & T.
AXA Advisors *
B.J.'s Wholesale Club
Ballantine Communications *
Ball Corporation *
Bank of America
Bank of Millbrook
Bank of New York Mellon Community Partnership *
Baright Associates *
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Beacon City School District
The Berkshire Bank
Best Buy *
Big Brothers Big Sisters of Orange County
Blacktop Maintenance Corp. *
Blooming Grove Day Care Center
Bon Secours Community Hospital
Bonacic, Krahulik, Cuddeback, McMahon & Brady, LLP
Bon-Ton
Bridgeway Federal Credit Union
C & S Wholesale Grocers, Inc. *
Cardinal Hayes Home for Children *
Cardinal Healthcare *
Cary Institute of Ecosystem Studies
The Center for the Prevention of Child Abuse

Central Hudson Gas & Electric Corporation *
Cessna Citation Service Center *
The Chazen Companies *
Chevron
Child Care Council of Orange County
Childrens Home of Poughkeepsie
Childrens Medical Group
Citizens Bank *
City of Middletown
City of Port Jervis
Colonial Roofing & Siding Company *
Community Foundation of Orange & Sullivan
Corbally, Gartland and Rappleyea *
Cornell Cooperative Extension
Crystal Run Village
CS ARCH
The Culinary Institute of America
D'Arcangelo & Company *
Daniels & Porco
De's Jewelers *
Ditron Inc. *
Dispute Resolution Center
Do it Best Corp. *
Dover Union Free Schools
Dutchess Beer Distributors Inc. *
Dutchess Community College *
Dutchess County Agricultural Society *
Dutchess County BOCES
Dutchess County Community Action Partnership
Dutchess County Economic Development Corp.
Dutchess County Government
Dutchess County Regional Chamber of Commerce
Dutchess Outreach
Dynamic Therapy & Learning
Dynege Northeast Corporation
EFCO Products *

Elant, Inc.
Eli Lilly and Company
Emergency Housing/HONORehg.
Emery & Webb Stearns
Empire Vision Centers
Enterprise *
Ethan Allen Personnel
Family Services
FedEx Ground
Florida Union Free Schools
Foam & Wash Express, Inc. *
Focus Media *
Frontier, A Citizens Communications Company *
Garden Homes Management Corp. *
Gastroenterology Associates
GE Corporate Air Transport
The GE Foundation *
Goldstein Karewicz & Goldstein
Goshen Central School District
Grace Smith House, Inc.
Grubb & Ellis Management Services *
GTI Graphic Technology
Hannaford Food & Drug *
Hallmark
Hickey-Finn & Company *
High Industries
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Hometown Bank
Homewood Suites
Hospice, Inc.
HSBC Bank USA
Hudson Valley Federal Credit Union *
Hudson Valley Heart Center
Hudson Valley Home Care
Hyde Park Central School District
IBM Corporation

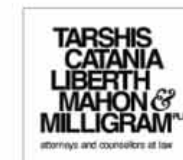
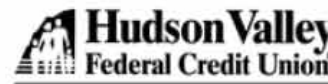
J.C Penney Company *
James L. Taylor Manufacturing *
Jewish Family Service of Orange County, Inc.
JP Morgan Chase
Kal-Pac
KeyBank *
Kiewit Companies Foundation *
King Court Apartments *
Kirshon & Company
Kiryas Joel Union Free School Dist
Kohl's *
Konica Minolta Supplies Mfg., USA Inc. *
KPMG
LCS Facility Group
Liberty Mutual *
Liscum McCormack VanVoorhis *
Literacy Connections
Literacy Orange
Lowe's
M&T Bank *
Macy's
Manpower Inc.
Marist College
Marshall & Sterling, Inc. *
Masci & Hale Family Dentistry
Mayopac National Bank
McCabe & Mack
McGraw-Hill Companies *
Medco Health *
Medline
Mental Health Association In Orange County, Inc.
Merrill Lynch
Metal Container Corporation *
Metropolitan Life Insurance Co. *
Middletown Enlarged City School District
Mid-Hudson Road Runners Club *
Mid-Hudson Valley Federal Credit Union *
Mid-Hudson Workshop for the Disabled *
Millbrook School
Millbrook School District
Minisink Valley Central School District

Monro Muffler/Brake *
Monroe-Woodbury Central School District
Mount Saint Mary College
Nationwide Mutual Insurance Company *
New Horizon Asset Management *
New Horizons Resources, Inc.
New York Life
Newburgh Enlarged City School District
Northern Dutchess Hospital
Orange and Rockland Utilities, Inc. *
Orange County A.H.R.C.
Orange County Chamber of Commerce
Orange County Government
Orange County Partnership
Orange County Rural Development Advisory Corp.
Orange County Trust Company *
Orange Regional Medical Center *
Orange-Ulster BOCES
Ottaway Newspapers
Package Pavement, Inc. *
Pamal
Passikoff & Scott *
Pawling Corporation *
Paychex
Payless Shoesource *
PepsiCo
Pfizer, Inc. *
Pine Bush School District
Pine Plains School District
The Pines of Poughkeepsie
Port Jervis City School District
Poughkeepsie City School District
The Poughkeepsie Journal *
Poughkeepsie Public Library District
Precision Pipeline Solutions
Price Chopper *
Prime Retirement Asset Management
Principal Financial Group
Provident Bank *
Red Hook Central School District
Rhinebeck Savings Bank *

Rhinebeck School District
Riverside Bank *
Rose & Kiernan, Inc. *
Route 82 Sand & Gravel *
Ruby Construction Group
Safe Homes of Orange County
Saint Francis Hospital
Sam's Club *
Security Systems by Hammond *
Sedore & Company
Shoprite Supermarkets
Silverman Wealth Management
Snapple
Southeastern Container *
Spackenkill School District
Star Gas
State Farm Insurance *
Stewart's Shops *
Stop and Shop Supermarket Company *
SUNY Orange
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Town of East Fishkill
Town of Fishkill
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Town of Pleasant Valley
Town of Poughkeepsie
Town of Wallkill Boys & Girls Club
Town of Warwick
Trinity Pawling School
Ulstar Savings Bank
United Airlines
United Parcel Service
United Way of the Dutchess-Orange Region
Upstate Films Limited *
Valley Central School District
The Valley Group
Vanacore, DeBenedictus, DiGiovanni & Weddell *
VanDeWater and VanDeWater
Vassar Brothers Medical Center/HealthQuest
Verizon
Viewpoints *
Village of Highland Falls
Village of Walden
Viscount Liquor Corporation *
Walden Federal Savings
Walden Savings Bank *
Walmart *
Wappingers Central School District
Wellpoint
Wells Fargo
Westage Corporation
William A. Smith & Son, Inc. *
WWT Communications

* = Corporate Gift

2011-2012 SPONSORS



Please Note: We have made every effort to ensure the accuracy and completeness of the 2012 Annual Report. If you notice any errors or omissions, please accept our sincere apologies. Kindly help us correct our records by contacting Megan McKann at 845-471-1900 ext. 3115, or email mmckann@uwdor.org

www.uwdor.org/sponsorship

ASSETS AS OF JUNE 30, 2012

Current Assets

Cash and cash equivalents	\$3,251,473
Pooled investments	1,970,098
Pledges receivable (net)	1,244,241
Other assets	150,473
Property & Equipment, Net of Depreciation	365,941

Total current assets

\$6,982,226

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts payable and accrued expenses	\$194,125
Grants payable and other liabilities	180,225
Donor designations payable	606,470

Total current liabilities

\$980,820

Net assets

Unrestricted net assets	\$4,872,115
Temporarily restricted assets	845,548
Permanently restricted assets	283,743

Total net assets

\$6,001,406

Total liabilities and net assets

\$6,982,226

OUR ACCOUNTABILITY STATEMENT

We have a responsibility to you, our donors, and to the entire community, to ensure that the dollars you entrust to us are invested in ways that produce the greatest measurable impact on lives, enabling our region to thrive. Our investment strategy unites a network of more than 40 partner organizations and 107 programs under a set of shared goals. Our funding is tied to the achievement of specific measurements, increasing our likelihood of driving substantial change in our region.

LIVE UNITED

A credo. A mission. A goal.
A constant reminder that when we,
as individuals, think outside ourselves,
we have the power to facilitate change.

When we think of others' lives as
linked to our own, our compassion grows.
When we reach out a hand to one,
we influence the condition of all.

We build the strength of our neighborhoods.
We bolster the health of our communities.
And we change the lives of those
who walk by us every day.

More, it is a command.
TO GIVE. TO ADVOCATE. TO VOLUNTEER.

Because united, we stand.
United, we move through.
Above. And beyond.

United, we can change what we see in our world.

GIVE. ADVOCATE. VOLUNTEER.
LIVE UNITED 