

LIVE UNITED™

United
Way



Orange County
United Way

ANNUAL REPORT 2008 - 2009



A MESSAGE FROM THE CPO & BOARD CHAIR

Dear Friends,

This past year has made us more appreciative of the riches we enjoy in life – the love of family, a roof over our heads, a hot meal, and the privilege of having a job to go to every day. We no longer take them for granted, and are thankful for our good fortune because we know that many in our community are struggling to keep up with basic necessities.

At Orange County United Way, we are also thankful for the donors, volunteers, partners, and businesses that enrich our organization. We appreciate the dollars raised that allow us to make a difference. We also celebrate those of you who have committed yourselves to our mission to “Live United.” So many have heeded the call to “Give, Advocate, and Volunteer,” in order to positively impact the lives of our friends and neighbors.

Thanks to your generous support, great things are happening under the auspices of Orange County United Way:

- **27 programs** that supported one of our three community impact areas – Helping Children and Youth Succeed, Financial Stability/Fostering Self-Sufficiency, or Health and Well-Being – **received \$555,000 in funding.**
 - **The Orange County CA\$H Coalition** provided free tax preparation services to more than 2,100 people and put more than \$1.2 million dollars back into the community.
 - **System of Care** established its headquarters at Thomas Bull Memorial Park to provide youth with emotional and dependency issues and their families with support.
 - **Not One More** purchased three driving simulators to be shared by six school districts.
 - **The Energy Penetration’s Fuel Fund** has doubled the amount of funding for heating assistance given to families in just one year and the program is currently on track to surpass it this year.
 - **Orange County Partners for Children, Youth, and Families**, a collaboration between the Orange County Government, United Way, and Orange/Ulster BOCES, has received one of four grants from NY State to create and test new guidelines for children and family services planning.
- The Women’s Leadership Fund** has raised nearly \$100,000 to empower women and girls towards financial independence.

This is just a sampling of what you and your Orange County United Way are accomplishing in our community.

We don’t do it alone. Our gratitude goes out to Steve Burger, our campaign chair, and his dedicated group of volunteers who worked tirelessly to make this year’s campaign a success. We are also fortunate to have a dedicated staff whose passion and talent allow us to offer the diversity of programs that provide much-needed assistance to so many in our community.

Most of all,
work on our
Impact
mind us

Sincerely,



thank you to our volun-
special events, on the
councils, VITA sites,
everyday of what it

Judy Eurich
President & CPO



teers....the board, those who
Community
and so much more. You re-
means to “Live United.”

Donna L. Benson
Board Chair

A Special Thanks to Our 2009/2010 Campaign Sponsors

Gold Sponsor



Silver Sponsors

Central Hudson Gas & Electric
Frontier Communications
Hudson Valley Federal Credit Union
Vanacore, DeBenedictus, DiGiovanni & Weddell

Orange & Rockland Utilities
Tarshis, Catania, Liberth, Mahon,
Milligram, PLLLC

Orange County United Way Comparative Statements of Financial Position
For the Year Ended June 30, 2009 with Comparative Totals for June 20, 2008

ASSETS	2009	2008
Cash and Cash Equivalents	\$ 217,294	\$ 243,739
Short Term Investments	822,651	792,016
Pledges Receivables	879,851	1,019,913
<i>Less Allowance for Uncollectible Pledges</i>	<i>(131,339)</i>	<i>(150,791)</i>
Other Receivables	47,009	104,205
Prepaid Expenses	6,877	7,260
Property and Equipment - Net	14,214	21,661
TOTAL ASSETS	<u>1,856,557</u>	<u>2,038,003</u>
LIABILITIES		
Allocations and Designations Payable	1,071,689	1,120,910
Accounts Payable and Accrued Expenses	24,805	28,481
Deferred Grants and Revenue	138,112	94,304
TOTAL LIABILITIES	<u>1,234,606</u>	<u>1,243,695</u>
NET ASSETS		
Unrestricted		
Unappropriated	(329,536)	(199,859)
Board Appropriated	55,672	55,672
Temporarily Restricted	895,815	938,495
Permanently Restricted	-	-
TOTAL NET ASSETS	<u>621,951</u>	<u>794,308</u>
TOTAL LIABILITIES & NET ASSETS	<u>1,856,557</u>	<u>2,038,003</u>

Orange County United Way Statement of Activities (Income Statement)
For the Year Ended June 30, 2009 with Comparative Totals for June 20, 2008

PUBLIC SUPPORT & REVENUE	2009	2008
Gross Campaign Results (2008/09)		\$ 1,699,388
<i>Less Donor Designations</i>		<i>(659,920)</i>
<i>Less Provision for Uncollectible</i>		<i>(150,791)</i>
Net Campaign Revenue (2008/09)		888,677
Gross Campaign Results (2009/10)	\$ 1,508,126	
<i>Less Donor Designations</i>	<i>(549,473)</i>	
<i>Less Provision for Uncollectible</i>	<i>(131,339)</i>	
Net Campaign Revenue (2009/10)	827,314	
Special Events	58,810	95,871
Other Contributions	1,313	12,020
Service Fees	114,471	54,818
Grants & Contracts	258,739	87,489
Investment Income	16,797	26,593
Miscellaneous Income	5,333	9,285
Net Assets Released from Restrictions		
Pledges Received After Close of Campaign		1,822
Collection of Prior Year Campaign		
Contributions in Excess of Amount Anticipated	99,244	(9,464)
Donated Equipment and Merchandise	170,544	38,060
TOTAL PUBLIC SUPPORT & REVENUE	<u>1,552,565</u>	<u>1,205,171</u>
ALLOCATIONS & EXPENSES		
Program Services		
Gross Funds Awarded/Distributed	1,541,576	1,372,898
<i>Less Donor Designations</i>	<i>(594,391)</i>	<i>(607,959)</i>
Net Funds Awarded/Distributed	947,185	764,939
Other Program Services	449,392	323,856
Supporting Services	317,009	286,372
United Way of America Dues	11,336	14,350
TOTAL ALLOCATIONS & EXPENSES	<u>1,724,922</u>	<u>1,389,517</u>
INCREASE/DECREASE in NET ASSETS	<u>(172,357)</u>	<u>(184,346)</u>
NET ASSETS at BEGINNING of YEAR	<u>794,308</u>	<u>978,654</u>
NET ASSETS at END of YEAR	<u>\$ 621,951</u>	<u>\$ 794,308</u>

BOARD of DIRECTORS

OFFICERS

Donna L. Benson
Board Chair
Orange County Clerk

Steven E. Howell, CPA
First Vice-Chair
Vanacore, DeBenedictus,
DiGiovanni & Weddell, LLP, CPAs

David Jolly
Second Vice-Chair
Orange County Department
of Social Services

Michelle F. Rider
Treasurer
Rider, Weiner & Frankel, P.C.

Martin Harnick
Secretary
Community Volunteer

Stephen E. Burger
Volunteer Campaign Chair 2009/2010
Central Hudson Gas & Electric Corp.

BOARD MEMBERS

Peter Berman
Ruby Group

Debbie Bogdanski
Frontier Communications Solutions

Carl Bonitz
PAETEC Communications

Kimberly Cardona-Smith
105th Airlift Wing, New York Air National Guard

Stephen Dederick
Walden Federal

Faith Ferguson
Faith Ferguson Productions

Michael Flynn
M&T Bank

Gianna Franco
Time Warner Cable

Sandra L. Handler
Handler Consultants, Inc.

Robert E. Hatfield, Jr.
Citizens Bank

Kristen J. Heard
Tuxedo Park School

Patrick Mullen
Times Herald-Record

John G. Nardi
Irwin Siegel Agency

Diane Passaro
Orange County Trust Company

Andrew Pavloff
Knack, Pavloff
& Company, LLP, CPAs

Jeffrey Rich
PRG Scenic Technologies

James A. Rollins, Sr.
Taylor Biomass Energy

Robin G. Seccafico
Dynamic Therapy and Learning,
Assessment & Therapeutic Services

Jon Selander
Precision Pipeline Solutions

Mark Travers
Orange & Rockland Utilities

Robin White
Better Homes and Gardens Rand Realty

COMMUNITY NEEDS

In 2008, Orange County United Way conducted an in-depth Community Needs Assessment. From this, three distinct priorities emerged:

- Promoting Financial Stability
- Helping Children and Youth Succeed
- Promoting Health & Wellbeing

Clearly understanding these priorities allows us to better fulfill our mission of making a measurable difference in people's lives and building a stronger, more vibrant community.

Among the many programs supported by Orange County United Way in 2008-2009 through partnerships and grants are:

American Red Cross, Orange/Sullivan County Chapter
Amos & Sarah Holden Home
Association for the Help of Retarded Citizens
Association for the Visually Impaired
Big Brothers Big Sisters of Orange County, NY Inc.
Blooming Grove Day Care Center
Dispute Resolution Center
Girl Scouts Heart of the Hudson
Glenn E. Hines Memorial Boys and Girls Club
Goshen Area Day Care & Learning Center, Inc.
Guild of St. Margaret, Middletown
Hill Top Children's Center
Honor EHG
Hospice of Orange & Sullivan Counties, Inc.
Inspire: The CP Center
Jewish Family Service of Orange County, Inc.
Kindercollege @ SUNY Orange
Literacy Orange
Mental Health Association in Orange County, Inc.
Middletown Day Nursery
Middletown YMCA
Newburgh Day Nursery, Inc.
Newburgh Family YMCA
Safe Homes of Orange County
Salvation Army - Newburgh Corps.
Salvation Army - Port Jervis Corps.
Town of Wallkill Boys & Girls Club
Walden Day Nursery
Warwick Valley Community Center
YWCA Orange County
Visit our website at www.uwoc.org for a complete list.

STAFF

Judy Eurich
President & CPO

Felicia Aman
Director of Community Impact

Jessica Callihan
Director of Resource Development

Patricia Fayó
Energy Program Manager

Erin Johnson
Marketing Coordinator

Kathleen MacDonald
Social Marketing & Communications Director, Orange County System of Care

Wendy McNutt
Administrative Assistant

Sandra Migliori
Administrative Assistant

Sherry Sczepczenski
Director of Finance

Julie Wittenberg
Special Events Coordinator

LIVE UNITED™



Orange County
United Way

30 Scott's Corners Drive,
Suite 102
Montgomery, NY 12549

845.457.4774 • www.uwoc.org