



**United
Way**



**Orange County
United Way**

ANNUAL REPORT 2009 - 2010

A MESSAGE FROM THE CPO & BOARD CHAIR

Dear Friends,

As Dorothy Gale learned during her trip to the Land of Oz, there really is no place like home. Our hometown or community often defines who we are – it speaks to family history, established relationships, and long lasting memories. Orange County is one of those special communities. Its people are warm and friendly and have always been generous in supporting those less fortunate. This statement could not have been more accurate than during this past year's Orange County United Way campaign. We asked everyone to "Give where you live," and the response was genuine and sincere.

As many of our nonprofit organizations face drastic cuts in funding, both at the state and federal levels, Orange County is responding. As the portion of the County's population living below the poverty level rose from 9.1% to 11.6%, donors recognized the need and gave generously.

We made our "ask" to employees in the workplace, to commuters at the train stations, and to new "friends" on Facebook. As a result, there are nine new workplace campaigns and over 325 people joined our Facebook "12-4-10" campaign cause, donating nearly \$1,000. Campaign Chair Dave Jolly and his Cabinet were also creative and enthusiastic as they approached new and loyal donors alike. We are hopeful that our new strategies have been successful and will allow us to maintain the current level of support we are providing to other nonprofits in our county.

Orange County United Way also took on a new advocacy role this year. Working with the CEOs and executive directors of our local nonprofits, we came together to explore collaborative fundraising efforts in these difficult economic times. We united to address our concerns with our state representatives at new Legislative forums spearheaded by Orange County United Way.

Where would we be without our wonderful volunteers? These dedicated individuals spend hours of their time serving on our board of directors, in community impact councils making the tough decisions about grant funding, or lending a hand at one of our special events. You all show us what it means to "Live United" every day.

Of course, we would be remiss if we did not mention our hardworking staff here at Orange County United Way. They work tirelessly to serve our community and help administer programs like the Orange County Fuel Fund, System of Care, Partners for Children, and the Orange County CA\$H Coalition.

Finally, Orange County United Way realized a major milestone this year. In October 2010, its board of directors voted to merge with our neighbor, United Way of Dutchess County in order to provide increased efficiencies and be more effective in providing services to address critical needs in the region. The new organization will increase capacity, returning more donor dollars to the region to address key community issues in the areas of Education, Income, and Health. The merger process will take some time and you will begin to see new and exciting changes occurring over the next few months.

Thank you again for your continued support for Orange County United Way and its mission: to make a measurable difference in people's lives by securing resources and developing relationships to build a stronger, more vibrant community.

Sincerely,



Judy Eurich
President & CPO



Donna L. Benson
Board Chair

A Special Thanks to Our 2010/2011 Campaign Sponsors

Gold Level Sponsors:

8 Hats High Animation and Production
Cumulus Broadcasting
Frontier Communications
Orange & Rockland Utilities
Walden Savings Bank

Silver Level Sponsor:

Spencer's Financial
Vanacore, DeBenedictus, DiGiovanni & Weddell

Bronze Level Sponsor:

Central Hudson Gas & Electric
Hudson Valley Federal Credit Union
Tarshis, Catania, Liberth, Mahon & Milligram, PLLC

Orange County United Way Comparative Statements of Financial Position
For the Year Ended June 30, 2010 with Comparative Totals for June 20, 2009

ASSETS	2010	2009
Cash and Cash Equivalents	233,999.00	217,294.00
Short Term Investments	830,853.00	822,651.00
Pledges receivables	782,733.00	879,851.00
(less allowance for uncollectable pledges)	(139,093.00)	(131,339.00)
Other receivables	57,700.00	47,009.00
Prepaid expenses	2,232.00	6,877.00
Property and equipment - net	8,004.00	14,214.00
TOTAL ASSETS	1,776,428.00	1,856,557.00
LIABILITIES		
Community Impact and designations payable	1,142,898.00	1,071,689.00
Accounts payable and accrued expenses	49,801.00	24,805.00
Deferred Grants and Revenue	195,983.00	138,112.00
TOTAL LIABILITIES	1,388,682.00	1,234,606.00
NET ASSETS		
Unrestricted		
Unappropriated	(453,405.00)	(329,536.00)
Board appropriated	63,783.00	55,672.00
Temporarily restricted	777,368.00	895,815.00
Permanently restricted	0.00	0.00
TOTAL NET ASSETS	387,746.00	621,951.00
TOTAL LIABILITES & ASSETS	1,776,428.00	1,856,557.00

BOARD of DIRECTORS

OFFICERS

Donna L. Benson
Board Chair
Orange County Clerk

Steven E. Howell, CPA
First Vice-Chair
Vanacore, DeBenedictus,
DiGiovanni & Weddell, LLP, CPAs

David Jolly
Second Vice-Chair

Orange County Department
of Social Services

Michelle F. Rider
Treasurer

Tarshis, Catania, Liberth, Mahon & Milligram, PLLC

Martin Harnick
Secretary
Community Volunteer

BOARD MEMBERS

Peter Berman
Ruby Group

Debbie Bogdanski
Frontier Communications Solutions

Carl Bonitz
PAETEC Communications

Kimberly Cardona-Smith
105th Airlift Wing, New York Air National Guard

Stephen Dederick
Walden Federal

Faith Ferguson
Faith Ferguson Productions

Michael Flynn
M&T Bank

Gianna Franco
Time Warner Cable

Sandra L. Handler
Handler Consultants, Inc.

Robert E. Hatfield, Jr.
Citizens Bank

Kristen J. Heard
Tuxedo Park School

John G. Nardi
Irwin Siegel Agency

Diane Passaro
Orange County Trust Co.

Andrew Pavloff
Knack, Pavloff & Company, LLP, CPAs

James A. Rollins, Sr.
Taylor Biomass Energy

Robin G. Seccafico
Dynamic Therapy and Learning,
Assessment & Therapeutic Services

Jon Selander
Precision Pipeline Solutions

Mark Travers
Orange & Rockland Utilities

Robin White
Better Homes and Gardens Rand Realty

FUNDED PROGRAMS

In 2010, Orange County United Way invested in the following programs committed to improving life in our community.

Helping Children & Youth Succeed

ONE-TO-ONE MENTORING - Big Brothers Big Sisters of Orange County

YES, LADIES - Nora Cronin Presentation Academy

A FRIEND'S HOUSE - HONORehg, Inc.

TARGETING THE "WHOLE CHILD": BODY, MIND AND SPIRIT - Town of Wallkill Boys & Girls Club, Inc.

YOUTH SERVICES - Salvation Army, Newburgh Corps

Promoting Financial Stability

CHILD CARE SCHOLARSHIP MANAGEMENT - Child Care Council of Orange County, Inc.

CRISIS INTERVENTION - Salvation Army, Newburgh Corps

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READING ENHANCES THE STANDARD OF LIVING - Literacy Orange

SAVE YOURSELF - Safe Homes of Orange County

WOMEN'S WORK - YWCA Orange County, Jewish Family Service of Orange County, Inc., Cornell Cooperative Extension, RECAP, and SUNY Orange

Promoting Health & Well-Being

FRIENDLY VISITORS/BRIDGE TO WELLNESS - Jewish Family Service of Orange County, Inc.

MIDDLETOWN ADDICTIONS CRISIS CENTER - HONORehg, Inc.

RAPE CRISIS SERVICES - Mental Health Association in Orange County, Inc.

REHABILITATIVE CLINIC SERVICES - Inspire

Women's Leadership Fund

INFLUENCE HER, TAKING ACTION FOR GIRLS - Town of Wallkill Boys & Girls Club, Inc.

GRADUATE SUPPORT PROGRAM - Nora Cronin Presentation Academy

HEELS IN MOTION - YWCA Orange County & Jewish Family Service of Orange County, Inc.

THE ORANGE COUNTY WOMEN'S

ENRICHMENT PROGRAM - Greater Hudson Valley Family Health Center

Staff

Judy Eurich
President & CPO

Jessica Callihan
Director of Resource Development

Pat Fayo
Energy Program Manager

Joy Hansen
Youth Engagement Specialist,
Orange County System of Care

Ellen Heaney
Energy Program Administrative Assistant

Erin Johnson
Marketing Coordinator
Sandy Migliori
Campaign Associate

Suzanne O'Boyle
Social Marketing & Communications
Coordinator, Orange County System of Care

Beth Sciortino
Project Coordinator Supervisor
Collaboration for Youth

Sherry Sczpeczenski
Director of Finance

Julie Wittenberg
Special Events Coordinator



**Orange County
United Way**

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