

2013-2014 ANNUAL REPORT

GIVE. ADVOCATE. VOLUNTEER.

United Way of the Dutchess-Orange Region

www.uwdor.org





WHEN WE LIVE UNITED, WE CREATE A REAL, LASTING CHANGE IN THE BUILDING BLOCKS OF LIFE: THE EDUCATION, INCOME AND HEALTH OF OUR COMMUNITIES, OUR FAMILIES, EVEN THE PERSON NEXT TO US. **REAL** CHANGE WON'T HAPPEN WITHOUT YOU.

UNITED WAY STAFF

Jeannie Montano President & CEO

Kimberly Kochem Vice President, Community Impact

Carolyn K. Zazzarino, C.P.A. Vice President, Finance & Administration

Melissa Clark Manager of Community Mobilization

Malinda Cruz Director of Donor Stewardship Pat Fayo Director of Energy Initiatives

Emily Darrow Director of Marketing & Communications

Karla Knight Administrative Assistant

Elizabeth Manning Campaign Director

Sue Manning Comptroller Colleen McKenna SEFA/CFC Coordinator

Michelle Nepton Development Coordinator

Annette Sullivan Executive Assistant to the President

A MESSAGE FROM OUR PRESIDENT & CEO

Dear Friends,

Thank you for your support of United Way of the Dutchess-Orange Region. I have met many of you since I assumed the role of President & CEO in March and I am overwhelmed by your strong support and respect of our work.

During the previous fiscal year of 2013-14, more than 74,000 lives of your neighbors, friends, and community members have been touched by programs supported by United Way.

Yes, YOU helped serve almost 7million meals to individuals-inneed, including children, through Food Bank of the Hudson Valley. In addition, almost 13,000 children and their parents have been given access to healthier food and



lifestyle choices through partner program education.

More than 2,300 children received developmental checkup screenings for 0-5 year olds and their parents and caregivers received education to help them identify the age-appropriate developmental milestones. Almost 900 children and adults received academic support outside of the classroom through literacy support and after-school tutoring programs.

Your donations enabled Hudson Valley residents who sought out the Hudson Valley CA\$H Coalition for free help in filing their tax returns see refunds of \$5,599,933 generated for them; refunds they might not have otherwise received. United Way volunteers donated over 30,000 hours of time that has an estimated economic benefit of \$841,200 according to New York State's declared value of volunteer hours.

How does United Way decide what programs are funded in our strategic priority areas? That's easy, we depend on you. Yes, this spring 125 volunteers reviewed grants for the coming fiscal year. I was privileged to be one of them. Being part of this grant review process gave me a small window into the many programs that United Way supports in Education, Income, Health, and Crisis Intervention. The volunteer grant reviewers are drawn from organizations and businesses throughout Dutchess and Orange counties; this is the third year this participatory process has been in place.

What does this mean? The choice of funded programs is decided by you, your friends, co-workers, community members. We depend on your input along with our Community Impact Council to help make these decisions, so that those most-in-need in your community will benefit from your contributions to the Community Fund.

During the coming year, we will ask you for your support – fiscally through your workplace campaigns and individual gifts, through your volunteer hours, and your support of our events. We hope to see you at our 2015 Campaign Kick-Off Breakfast on September 9th at the Poughkeepsie Grand Hotel.

Thank you again for your continued support of United Way!

Sincerely,

Jeannie Mantane

Jeannie Montano President & CEO

AS THE AREA'S **PREMIER IMPACT ORGANIZATION**, UNITED WAY OF THE DUTCHESS-ORANGE REGION **SERVES AS A CATALYST** TO INCREASE THE COMMUNITY'S CAPACITY TO IMPROVE THE LIVES OF ITS CITIZENS.

We are community builders, leaders, unifiers and champions.

We are connectors, information and resource brokers.

We service those individuals and families who need support in creating better opportunities for themselves and their families.

We serve those who make a commitment to LIVE UNTIED and invite them to GIVE, ADVOCATE and VOLUNTEER.

We are an effective strategic leader known for bringing individuals, organizations, and funding sources together to serve as a catalyst for social change, achieving long-term collective impact on a community-wide scale.

We harness the power of collective giving to raise substantial resources for not only our funded partners, but those designated by our community as well.

We care about our neighbors and give you the opportunity to care too.

IT'S OUR MISSION TO **BUILD A STRONGER, HEALTHIER COMMUNITY** BY RAISING FUNDS, DEVELOPING RESOURCES AND FORGING PARTNERSHIPS THAT MAKE A **MEASURABLE DIFFERENCE** IN PEOPLE'S LIVES.

THE TRUTH ABOUT OUR COMMUNITY...

53%	In some areas, High School graduation rates are as low as 53%*
16%	16 out of every 100 children in our community live in poverty*
35%	Across our region, more than 1 in 3 children goes to bed hungry. In some areas, that number jumps to 96%**
66%	2 in 3 children cannot read proficiently by Grade 4*
1,942	Last year, more than 1,942 instances of child abuse and neglect were indicated*
11%	1 in 11 children in our region reports bullying in the schools* *Mid-Hudson Valley Community Profiles

*Mid-Hudson Valley Community Profiles **New York State Council on Children & Families Kids' Well-being Indicators Clearinghouse





YOUR DONATION TO THE COMMUNITY FUND HELPED MORE THAN 74,000 OF YOUR FRIENDS... NEIGHBORS... AND CO-WORKERS ACROSS DUTCHESS AND ORANGE COUNTIES LAST YEAR.

WHAT DOES community impact MEAN?

Advancing the common good is less about helping one person at a time and more about changing systems to help all of us. We are all connected and interdependent.

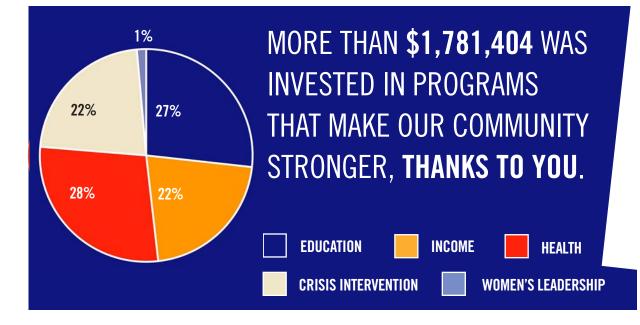
We all win when a child succeeds in school, when families are financially stable, when people are healthy. United Way's goal is to create long-lasting changes by addressing the underlying causes of these problems. Living united means being a part of the change.

By committing to LIVE UNITED, we're changing the lives of people in our community today, tomorrow and into the future by helping them meet day-to-day challenges they confront while supporting themselves and their families, and preventing behaviors and situations down the line.

All of us can help change the trajectory of their lives by building a foundation for success, helping them gain the skills and experiences that will enable them to thrive as members of our community.

Creating fundamental and lasting change by fostering collaborations that transform the systems we rely on for a successful community.

It takes everyone in the community working together to create a brighter future. Give. Advocate. Volunteer. LIVE UNITED.



Thank you! Your donations to the Community Fund supported these programs in 2013-14:



FUNDED PARTNERS IN EDUCATION:

The Afterschool Program Book Buddies Community Profiles Web Site Connect, Engage, Prepare Development Check Up Family Support Program Literacy Through Parent & Mentor Modeling Nurturing Families Program Parents Helping Parents Parents as Caregivers Second Step Program Students Target Academic Retention Techniques Theraplay: Parent/Child Based Intervention

Boys and Girls Club of Newburgh Literacy Connections Center for Government Research Mid-Hudson Children's Museum Astor Services for Children & Families North East Community Center Literacy Orange Safe Homes of Orange County Catharine Street Community Center Grace Smith House YMCA of Eastern Dutchess and Orange Counties REAL Skills Network Inspire



FUNDED PARTNERS IN INCOME:

Dress for Success Case Management Services Earned Income Tax Credit and Tax Preparation for Low-Income Residents

Emergency Assistance Program FLEAT Financial Literacy for Adults in Transition FLY Financial Literacy for Youth Safetv Net Stability/Fostering Self-Sufficiency Train the Trainers

FUNDED PARTNERS IN HEALTH:

Anti-Bullying Initiative Beacon Farm to School Collaboration Boys Club and Influence Her **City FRESH** Fit for Life Food Access Collaboration and Education (F.A.C.E.) Healthy Teen Relationships Mentors in Violence Prevention Mentoring Program Personal Safety Program Positive Relationship Education Program Rape Crisis Support Team Newburgh

Dutchess County Community Action Agency North East Community Center Hudson Valley CA\$H Coalition Dutchess County Community Action Partnership Hudson Valley Region 2-1-1, Literacy Orange North East Community Center Dutchess Outreach Cornell Cooperative Extension of Dutchess County Cornell Cooperative Extension of Dutchess County Jewish Family Services of Orange County Literacy Orange

Mediation Center of Dutchess County, Inc. Common Ground Farm Town of Wallkill Boys and Girls Club Poughkeepsie Farm Project The Greater Hudson Valley Family Health Center, Inc. Cornell Cooperative Extension of Dutchess County Food Bank of the Hudson Valley Grace Smith House Family Services, Inc. Big Brothers Big Sisters of Orange County The Center for the Prevention of Child Abuse Safe Homes of Orange County Mental Health Association of Orange County Catholic Charities of Orange County

FUNDED PARTNERS IN CRISIS INTERVENTION:

2-1-1

Case Management and Unmet Needs Program Case Management Services Disaster Preparedness and Response Dutchess County Comprehensive Case Management Program Early Childhood Program Eliminating Gaps in Care for the Homeless Emergency Assistance Program Emergency Rental Assistance

Financial Assistance Program to Victims of Domestic Violence High Risk Management Program Transportation Assistance

Hudson Valley Region 2-1-1 Grace Smith House Catholic Charities Community Services of Orange County North East Community Center American Red Cross, Hudson Valley Chapter Catholic Charities of the Archdiocese

Astor Services for Children and Families The Greater Hudson Valley Family Health Center, Inc. Dutchess Outreach The Salvation Army: Middletown The Salvation Army: Newburgh The Salvation Army: Port Jervis House of Faith Safe Homes of Orange County Family Services, Inc. Pawling Resource Center

FUNDED PARTNERS IN WOMEN'S LEADERSHIP:

Influence Her Person In Need of Supervision Women & Financial Literacy Women's Enrichment Program

Town of Wallkill Boys and Girls Club Girl Scouts Heart of the Hudson Literacy Orange The Greater Hudson Valley Family Health Center, Inc.

OUR INITIATIVES

OUR WORK DOESN'T STOP WITH FUNDING, WE SUPPORT VOLUNTEERISM, PROMOTE FINANCIAL STABILITY AND PROVIDE BASIC NEEDS.

ENERGY PENETRATION PROGRAMS

ORANGE COUNTY

For residents in Orange County, the Fuel Fund is better than a wooly blanket on a snowy night, it's support when they need it most. The Orange County Fuel Fund helps those struggling to pay their heating bills but do not qualify for the federally funded H.E.A.P. (Home Energy Assistance Program). It provides peace of mind to recipients who now can heat their home, and keep their family warm through the

Each household that qualifies for a heating grant from the Fuel Fund may participate in the Energy Savers Program which includes financial literacy, budgeting, and energy conservation workshops. It helps people help themselves.

GIFT-IN-KIND PROGRAM THROUGH OUR DAYS OF SHARING VOLUNTEER SUPPORT THROUGH OUR VOLUNTEER PORTAL (volunteer.uwdor.org), DAYS OF CARING AND DAYS OF ACTION HOLIDAY HELPING HAND WITH THE POUGHKEEPSIE JOURNAL

WORKPLACE CAMPAIGNS 2013-14

IT'S THANKS TO THE GENEROUS SUPPORT OF ORGANIZATIONS IN OUR COMMUNITY THAT WE ARE ABLE TO DO MUCH OF THE WORK WE DO. **THANK YOU.**

\$100,000 + Campaign Contributors

Central Hudson Gas & Electric Corp. C&S Wholesale Grocers IBM United Parcel Service

\$50,000 - \$99,999 Campaign Contributors Orange and Rockland Utilities

\$25,000 - \$49,000 Campaign Contributors

Adams Fairacre Farms Dutchess County Government Hannaford Supermarkets Health Quest I Vassar Brothers Medical Center Hudson Valley Federal Credit Union Kiewit Infrastructure Company Metal Container Corp. Orange County Government Center Vanacore, DeBenedictus, DiGovanni and Weddell, LLP

\$10,000 - \$24,999 Campaign Contributors

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\$5,000 - \$9,999 Campaign Contributors

Bank of America Cardinal Hayes Home for Children Children's Home of Poughkeepsie Children's Medical Group Corbally Gartland and Rappleyea D'Arcangelo & Co. Dutchess County BOCES FedEx Corp. First Niagara Hometown Bank of the Hudson Valley Merrill Lynch Orange County Trust Company Orange Ulster BOCES Pepsico Poughkeepsie City School District Price Chopper Rhinebeck Bank Rhinebeck Central School District Riverside Bank Stop & Shop SUNY Orange United Way of the Dutchess-Orange Region Walden Savings Bank

Up to \$4,999 Campaign Contributors

Abilities First Inc Alteva Bank of Millbrook Best Buy Big Brothers Big Sisters of Orange County Bon Ton Bridgeway Federal Credit Union Center for the Prevention of Child Abuse The Chazen Companies Chevron Texaco Citizens Bank CS Arch Dutchess County Community Action Agency. Inc. Dutchess County Economic Development Corp. Dutchess County Regional Chamber of Commerce **Dutchess Outreach** Eleanor Roosevelt Center at Val-Kill Emery and Webb, Inc. Ethan Allen Staffing Family Services, Inc. Focus Media. Inc. Frontier Communications Goldstein Karlewicz & Goldstein Grace Smith House Hickey Finn & Company, Inc. HONORehg, Inc. Hudson Valley Home Care Hudson Valley Hospice Hudson Valley Mental Health. Inc. Indotronix International Corp, LLC Inspire Iseman, Cunningham, Riester & Hyde LLP ITC Holdings Corp. JC Penney KeyBank

Kirshon and Company, PC Konica Minolta Supplies Liscum, McCormack, VanVoorhis LLP Literacy Orange M&T Bank Manpower Masci and Hale Family Dentistry McCabe and Mack LLP Mental Health America of Dutchess County Mental Health Association of Orange County Mid Hudson Library System Mid Hudson Valley Federal Credit Union Mid Hudson Workshop for the Disabled, Inc. Middletown Enlarged City School District Millbrook Central School District Minisink Valley Central School District Morgan Stanley Smith Barney Nationwide New Horizons Resources. Inc. Northern Dutchess Hospital **Orange County AHRC** Orange County Chamber of Commerce Orange County Partnership Passikoff & Scott People's United Bank Pine Bush Central School District Pine Plains School District Poughkeepsie Housing Authority Poughkeepsie Public Library District **PRIME Wealth Management** Rose & Kiernan. Inc. Safe Homes of Orange County Sam's Club Sedore & Company Silverman Wealth Management SP Richards Company Spectral Systems Star Gas Products, Inc. Sterling National Bank SunTrust Bank TEG Federal Credit Union The Pines at Poughkeepsie Center for Nursing and Rehabilitation Times Herald Record Town of East Fishkill Town of Hyde Park Town of Poughkeepsie Town of Wallkill Boys and Girls Club, Inc. **Ulster Savings Bank** Valley Central School District Walmart Westage Corp.

WORKPLACE CAMPAIGNS

Please Note: We have made every effort to ensure the accuracy and completeness of the 2013-14 Annual Report. If you notice any errors or omissions, please accept our sincere apologies. Kindly help us correct our records by contacting Emily Darrow at 845-471-1900 ext. 3114, or email edarrow@uwdor.org

ALEXIS DE TOCQUEVILLE Socety members



Ordere d'Égalité \$50.000-\$74.999

The Dyson Foundation



Ordere de Liberté \$25,000-\$49,999

Steven and Linda Lant



Membres de la Société \$10.000-\$24.999

Linda S. Sanford

The United Way Alexis de Tocqueville Society was formed in March of 1984 to deepen individual understanding of, commitment to, and support of United Way's work: advancing the common good by creating opportunities for a better life for all.

Membership in the Alexis de Tocqueville Society is granted to individuals who contribute at least **\$10,000.00 annually** to United Way.

Platinum Leadership Circle

\$5,000-\$9,999

Danny Z. Aronzon, M.D. and Nancy Aronzon Steven and Susan Howell Michael E. Fleischer Daniel Sullivan

Gold Leadership Circle

\$3,000-\$4,999

Sheila U. Appel Michael Burdis Margaret R. Calista Christopher Capone Tim and Alicia Dean Peter Groffman and Katherine Bishop Kathryn Jackson Todd and Janette Ritter David Strayer and Judy Bondus Thomas D. Weddell, CPA Mark and Julie Woyner *1 Anonymous Donor*

Silver Leadership Circle

\$2,000-\$2,999

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DONOR LEADERSHIP CIRCLES

THANK YOU to the many donors who support our community. For those who can give more, **Leadership Giving** is a way to be a role model for others. Leadership Circle members demonstrate the belief that the health and welfare of residents in your local community are worthy of a significant personal investment. Our Leadership Giving Program was created to promote and recognize those donors.

Bronze Leadership Circle

\$1,000-\$1,999 Ann and Ray Armater Keith Arndt Annette Bailey Scott and June Batulis Ronald Brand James Brandt **Thomas Brocks** Alice Broner Vincent Brown Thomas Burns Mary Ellen Byrne Anthony Campagiorni, Esg. Brian Cannon David Carnright **Richard Chazen** Mary Anne Chmura Victor Civitillo David Cole Sharon Count Vito Cracchiolo Dr. David Crenshaw James Dankelman **Rumley Family** John Dattilo Arthur DeDominicis, CPA **Deborah DiCaprio** Tom and Regina DiGovanni Frank J. Doherty, Jr. and Tracey Doherty Darren Doherty **Charles Dujardin** Dr. and Mrs. James W. DuMond, Jr. William and Debra Dunstan Kathleen K. Durham Ira and Dana Effron Timothy Eisentraut Jacqueline A. Emslie, MS Kelly Fowler Gianna Franco Charles Freni, Jr. Paul Ganci Jennifer and Shawn George John and Gloria Golden Denise Gorski April Gozza Michael and Claire Graham Mark and Nancy Griffin Paul Haering Maureen Halahan Linda Harrison Diane and Ionathan Hart Malinda R. Haynes Joe and Kathleen Heavey Steven Herschbein William Hess Daniel Hickey Sr Gregory and Kristin Hill William Hogg Stephen Hopkins Mr. and Mrs. David Horton Margaret C. Howe Anthony Kalkandis Edward and Sandra Kane Stanley Kardas Kenneth A. Kosior Nancy and Peter Kosloski

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6 LEADERSHIP DONORS

500CLUB MEMBERS

The 500 Club is United Way of the Dutchess-Orange Region's affinity group created to honor members of our community who have demonstrated the belief that the health and welfare of our Mid-Hudson Valley Region residents is worth a significant personal investment. The following donors are eligible for membership based on donations made between July 1, 2013 and June 30, 2014.

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- Jonah Sherman Family Fund of the Community Foundations of the Hudson Valley K and L Chan Family Fund* KeyBank Foundation M&T Foundation Orange County Government Putman and Elizabeth C. Davis Charitable Remainder Trust TA Stern Foundation The William Brown Foundation* *1 Anonymous Donor* *Personal gifts made from Trusts

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DONORS

ASSETS AS OF JUNE 30, 2014

Current Assets	
Cash and cash equivalents	\$2,626,445
Pooled endowment investments	2,353,119
Pledges receivable (net)	874,454
Other assets	214,646
Property & equipment, net of depreciation	307,540
Total current assets	\$6,376,204
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accounts payable and accrued expenses	\$185,697
Grants payable and other liabilities	82,788
Donor designations payable	454,203
Total current liabilities	\$722,688
Net Assets	
Unrestricted net assets	\$4,300,407
Temporarily restricted assets	1,069,366
Permanently restricted assets	283,743
Total net assets	\$5,653,516
Total liabilities and net assets	\$6,376,204

OUR ACCOUNTABILITY STATEMENT We have a responsibility to you, our donors, and to the entire community, to ensure that the dollars you entrust to us are invested in ways that produce the greatest measurable impact on lives, enabling our region to thrive. Our investment strategy unites a network of more than 39 partner organizations and 54 programs under a set of shared goals. Our funding is tied to the achievement of specific measurements, increasing our likelihood of drivin substantial change in our region.

LIVE UNITED

A credo. A mission. A goal. A constant reminder that when we, as individuals, think outside ourselves, we have the power to facilitate change.

When we think of others' lives as linked to our own, our compassion grows. When we reach out a hand to one, we influence the condition of all.

We build the strength of our neighborhoods. We bolster the health of our communities. And we change the lives of those who walk by us every day.

More, it is a command. TO GIVE. TO ADVOCATE. TO VOLUNTEER.

Because united, we stand. United, we move through. Above. And beyond.

United, we can change what we see in our world.



BOARD OF DIRECTORS

Steven E. Howell, CPA Chair of the Board Vanacore, DeBenedictus, DiGovanni and Weddell, LLP

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